

Automated Builder 1991 Editorial Index

Index to feature articles that appeared in the January through December 1991 editions of *Automated Builder*.

KEY: Roman numerals in parenthesis before each item indicates the type of company covered in the articles: (I) Production Builder, (II) Panelized Home Builder, (III) HUD-Code (Mobile) Home Manufacturer, (IV) Modular Home Manufacturer, (V) Component Manufacturer, (VI) Special Unit (Commercial) Manufacturer, (VII) HUD-Code (Mobile) Home dealers. Some firms operate more than one kind of business, in this index they are classified according to article content.

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August 1991 (Vol. 28, No. 8)

Luxury Homes

Industrialized homebuilders across North America display their best products. In all, 28 designs representing panelized, timber frame, log, dome, site-built with components, modular, and HUD-Code home manufacturers are highlighted... 12-14, 19-20

ALS Approves New Design Standards For Lumber Resulting from In-Grade Tests

On June 14 the Board of Review of the American Lumber Standards Committee approved the new design values for lumber resulting from more than a decade of in-grade testing of various species to destruction. Some species for some spans have been downgraded; for others, the spans increase. Industry experts advise builders and component manufacturers to study the new design values and govern their construction accordingly. The Western Wood Products Assn., Portland, OR and the Southern Pine Marketing Council, New Orleans, provide handy reference charts on the new design values... 23, 46

Affordable Living in Hawaii Starts With HUD-Code Housing

Barbara Hodges, business administrator, Ali'i Affordable Housing Assn., Waianae, HI describes how HUD-Code homes are bringing new opportunities and choices to the Hawaiian market with quality, turn-key homes priced from \$40,000. One manufacturer, Golden West Homes, Santa Ana, CA has developed a double-section, three-bedroom, two-bathroom unit specifically for the Hawaii market... 28-29

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Factory-built home dealers across the nation, ranked by 1990 gross sales volume, respond to the question, "Should single-section HUD-Code homes be required to be built with peaked, shingled roofs?"... 30-31

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September 1991 (Vol. 28, No. 9)

Compu-Tech Lumber Co. Is a Mechanical Marvel Today, and Glimpses a Superior Housing Future

(V) Guided by an enlightened owner who allows his innovative executives to innovate, Compu-Tech Lumber Co., Fairfield, CA is a super-efficient component producer which has evolved into something of a mechanical wonderland. Touring this plant, the visitor often doesn't know which way to look because wherever he looks he finds clever ideas and methods designed to produce high-quality components faster... 12-15

Luxury Homes, Part II

Factory-built home producers display their best in the final segment of this two-part series... 16-20

Finland's Makron Enters U.S. With Machines For Wall Panels, Floor Panels and Sub-Components

The Makron Group, a 25-year-old corporation based in Lahti, Finland, has entered the U.S. market with a line of production machinery for home construction. Burton Klein, president, U.S. Makron Inc., said the automated machinery will be manufactured at the firm's Clifton Park, NY plant... 16, 39

Colorado Home Manufacturer's "Environ-System" Brings the Manufacturing Facility to the Site

(II) Tri-Trend Inc., Fort Collins, CO produces factory-built homes through its "Environ-System," where it brings the plant to the site to build two-story and split-level models... 22-23

Top Component Producers Survey and Ranking

(V) The 68 qualifying respondents to *Automated Builder's* annual survey of North America's top component manufacturer's reported a gross sales volume of just under \$625.5 million for last year. Respondents were asked, "Are there any trends in sales now which you believe will bring in substantial additional sales volume five years from now?"... 26-32

October 1991 (Vol. 28, No. 10)

Ryenga Tells Why Future Belongs to In-Plant Building

(II) Ron Retama, president, Ryenga Homes Inc., Spring Lake, MI, says complex design and building inspectors' increasing requirements for engineering data will cause demand for more "custom engineered housing" in the future... 10-12

1991 Golden Home Winners Announced

Judges of *Automated Builder's* 1991 Golden Home Model Home Sales Center Contest have cast their ballots and the results are in.

National Winner: The Kenneth Grosse Development Group/Hidden Springs, Franconia, PA... 14

Southeast Region Winner: Nanticoke Homes Sales Co., Seaford, DE... 15

Northwest Region Winner: Western Homes Mobile Home Sales, Great Falls, MT... 16

Northeast Region Honorable Mention: R. E. Becker Builders Inc., Wapokoneta, OH... 17

Southeast Region Honorable Mention: Pascal-Turner Ltd., Baltimore, MD... 18

Citation Diversifies Market, Products; Sales Rebound

(II) Panelized home producer Citation Homes Inc., Spirit Lake, IA recovered from the agricultural Midwest's economic downturn with a thorough and ongoing diversification program. President Mike Stinemmer and Senior Vice President Bob Bergquist discuss the program and ensuing turnaround... 19

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Employees Rescue Renovated Modular Home Plant
(IV) Canadian modular home producer Guildcrest Building Corp., Morewood, Ontario is operating on the site of now defunct Morewood Industries which went bankrupt last year after an ill-timed plant expansion. The plant was saved by six former Morewood employees who now own Guildcrest. President David Poupore talks about the company's strategy... 22-24

South Bend Show Achieves Goal as Marketing Forum
August's Midwest Manufactured Housing Show attracted 1,851 companies and 11,000 consumers, organizers said... 25

BSC Announces Showcase '91 Schedule
The Building Systems Councils of the National Assn. of Home Builders announced the schedule for Showcase '91, Oct 28-30, Atlantic City, NJ. The group said the convention will feature "informative programs and exciting speakers."... 34

HUD-Code Home Producer Annual Survey
(III) Automated Builder's annual survey of North America's top HUD-Code home producers... 38-40
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Kaplan Companies Do All In Modular Hotel Project
(VI) One phone call. That's one of the reasons the Kaplan Companies won a contract from Marriott Corp. to build and erect a 152-room, four-story, steel-frame modular hotel which recently opened in Columbia, MD. President Morris J. Kaplan explains... 12-14

Valgardson Credits Consistency, Credibility for Success
(IV) Richard Valgardson, president, Valgardson Housing Systems Inc., Springville, UT says he's determined to offer buyers the best in a custom home... 18-22

MHI, NMHF Act to Unify
After several years of off-again on-again courtship, the Manufactured Housing Institute and the National Manufactured Housing Federation tied the knot in Las Vegas, NV during late October. It was an upbeat event... 21

NW HUD-Code Home Producers Expand Energy Efficiency
(III) Participating in the Bonneville Power Administration's "Super Good Cents" program, the HUD-Code housing industry in the Pacific Northwest is building homes significantly more energy-efficient than HUD-Code requirements... 26-27

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George Price, Industry Pioneer, Passes Away
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(V) Leonard A. Sylk, Shelter Systems Group, Hainesport, NJ, has been elected winner of the James R. Price/Automated Builder Achievement in Housing Award... 10

BCMC '92 Will Tackles Quality Issues
(V) The 1992 Building Component Manufacturers Conference will help manufacturers enhance products... 14

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(V) The Mobile Modular Office Assn. reported it is gearing up for its convention next February... 15

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(V) The video, "Lifting Wood Trusses by Crane," supplements a recent Truss Plate Institute publication... 18

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